

NAME
SCHOOL

INDEX NUMBER
DATE

HOME TRADE

1. 1989 P1

State the benefits of trade to a community

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2. 1989 P1

State features that distinguish a tied shop from a single shop

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3. 1992 P1

Highlight reasons why a customer may prefer to buy goods on credit purchase rather than hire purchase

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4. 1993 P1

State ways in which a credit note is useful to a supplier

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5. **1994 P1**
 Outline the advantage to a trader who accepts bills of exchange for payments

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6. **2003 P1**
 Highlight four factors that may contribute towards the growth of business in the country. (4 marks)

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7. **2004 P1**
 State four uses of an invoice for a seller of goods. (4 marks)

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8. **2006 Q4 P1**
 Outline four considerations that a seller should take into account before giving credit to a new customer. (4 marks)

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9. **2007 Q9 P1**
 The following are some of the documents used in home trade: Cash sale receipt, catalogue, invoice and statement of account. Match each document with the appropriate description provided in the table below.

	Description	Document
(a)	Shows details of goods offered for sale.	
(b)	Give quantity, unit price and total amount to be	

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13. 2012 Q1 P1

Outline four circumstances under which cash with order may be used. (4 marks)

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